

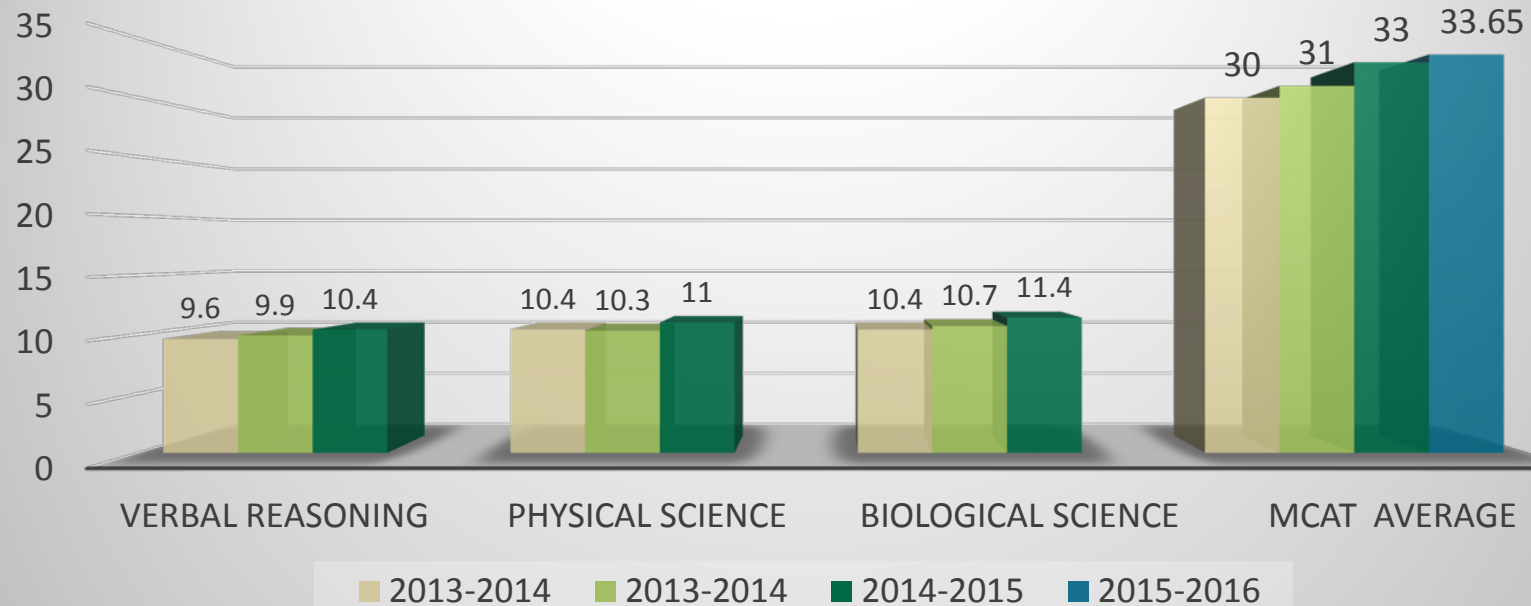
MCOM Poised for Excellence

- Record number of applicants: 40% increase in two years (now > 6200/yr).
- Highest MCAT scores in Florida.
- Substantial increases in Blue Ridge NIH & USNWR medical school rankings in past year.
- Aggressively addressing student indebtedness.
- LCME reaccreditation x 8 years.
- Approval and funding for new MCOM/USF Health Heart Institute location to downtown Tampa.



CONTINUING COMMITMENT TO STUDENT SUCCESS

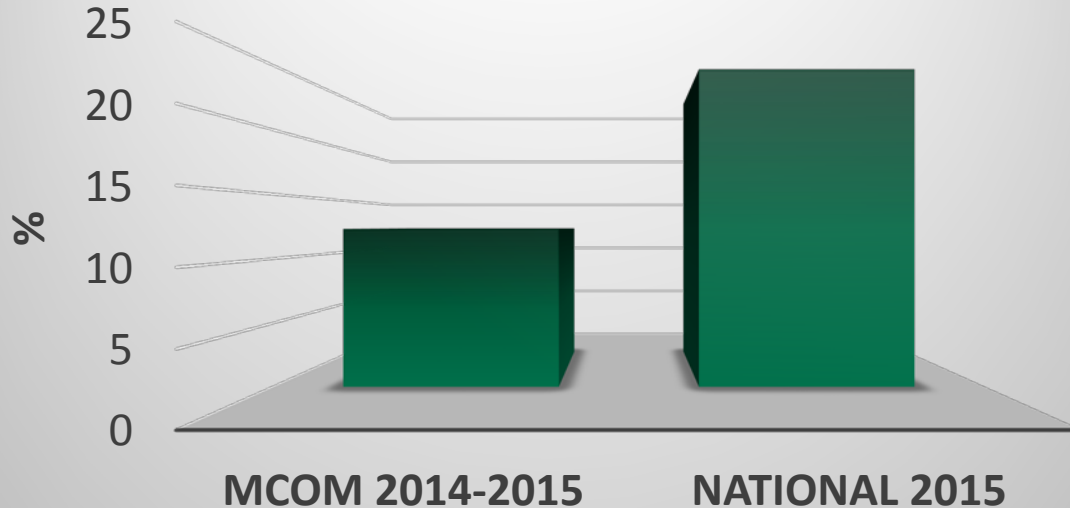
MCOM Mean Matriculant MCAT



8/24/2016

CONTINUING COMMITMENT TO STUDENT SUCCESS

MCOM Educational Indebtedness: Percent of graduates >\$200,000 debt



8/24/2016

- LCME cited MCOM's ongoing efforts to minimize medical student debt as a particular strength
- Student debt rate remains below the national mean for all US LCME-accredited medical schools

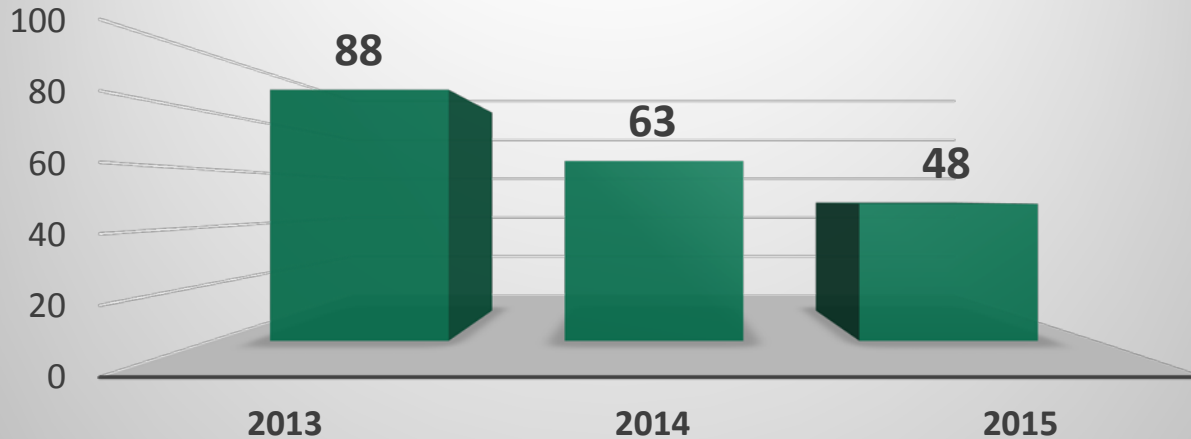
CONTINUING COMMITMENT TO STUDENT SUCCESS

ACTION PLAN:

1. Better integrate MD curriculum and enhance assessments with focus on USMLE prep to improve Step 1 scores
2. Increase competency-based active learning and simulation at CAMLS
3. Enhance research training and exposure

ADVANCING COLLABORATIVE LEARNING AND DISCOVERY

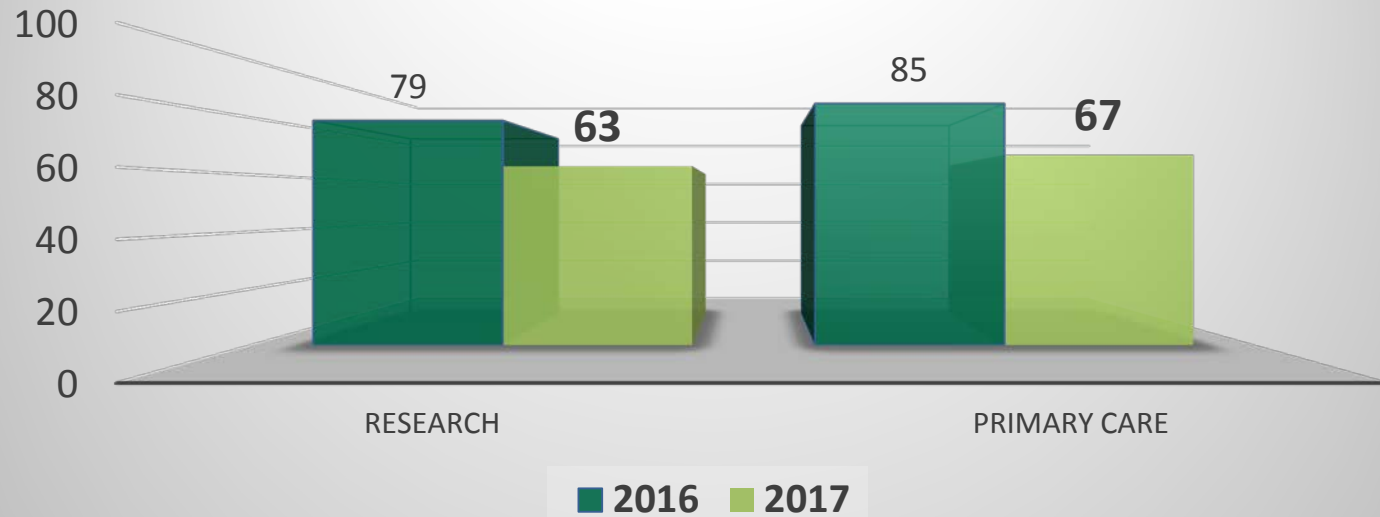
**MCOM Blue Ridge Institute for Medical (BRIMR)
NIH Research Rankings**



- MCOM ranked **#48** among the 139 medical schools with NIH funding in 2015
- Pediatrics ranked **#1** in the nation
- Ob/Gyn ranked **#10**

ADVANCING COLLABORATIVE LEARNING AND DISCOVERY

MCOM USNWR Rankings

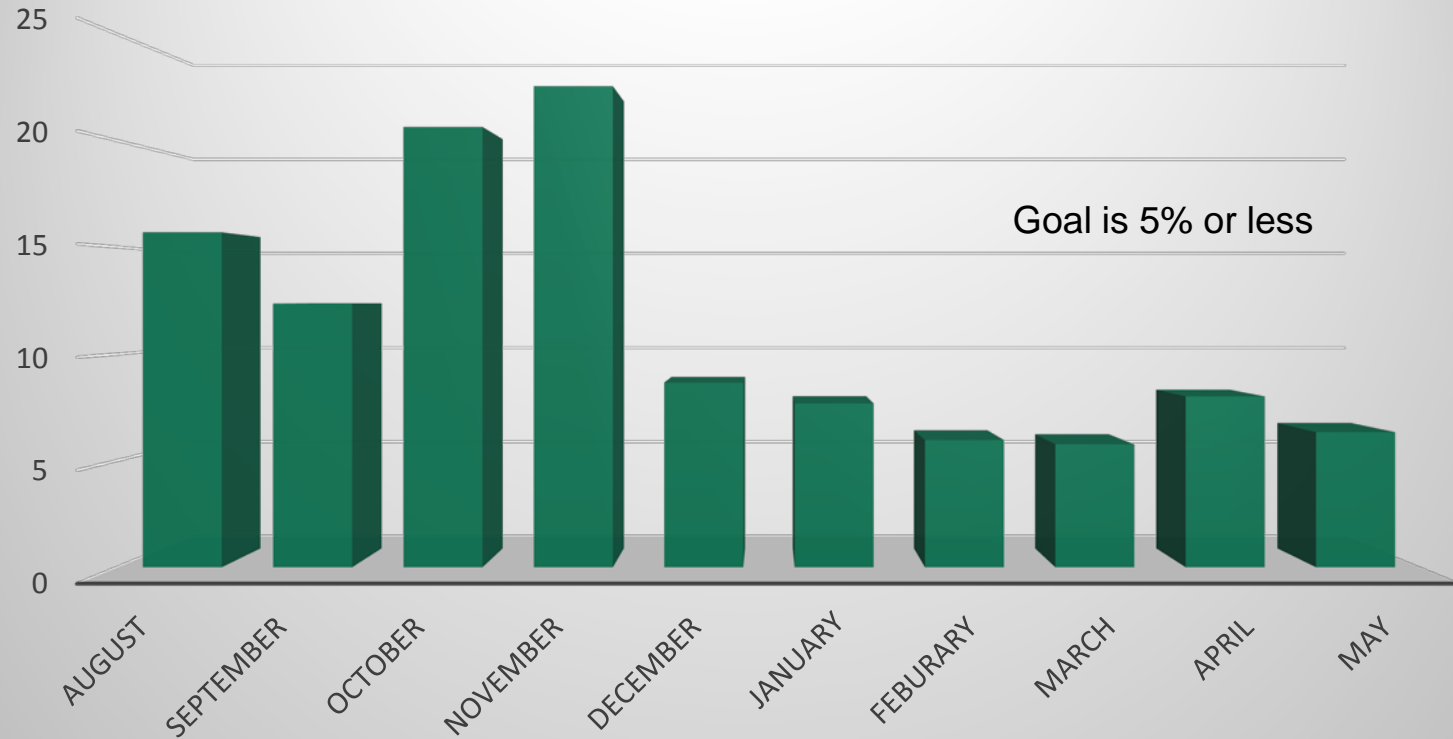


ADVANCING COLLABORATIVE LEARNING AND DISCOVERY

ACTION PLAN:

1. Focus deeply on neurosciences and cardiovascular sciences (also ID, immunology and reproductive medicine)
2. Secure financial resources to recruit NIH funded researchers (i.e., endowments)
3. Leverage new USF Health Heart Institute to recruit world-class cardiovascular researchers
4. Better integrate Health Informatics Institute into clinical research activities

USF Patient Access Center Abandon Rate (%)



PROVIDING VALUE-BASED, COMPASSIONATE HEALTH CARE

Access Data: % Arrived to Scheduled (Aug-Feb)

% Arrived to Scheduled

Completed YTD

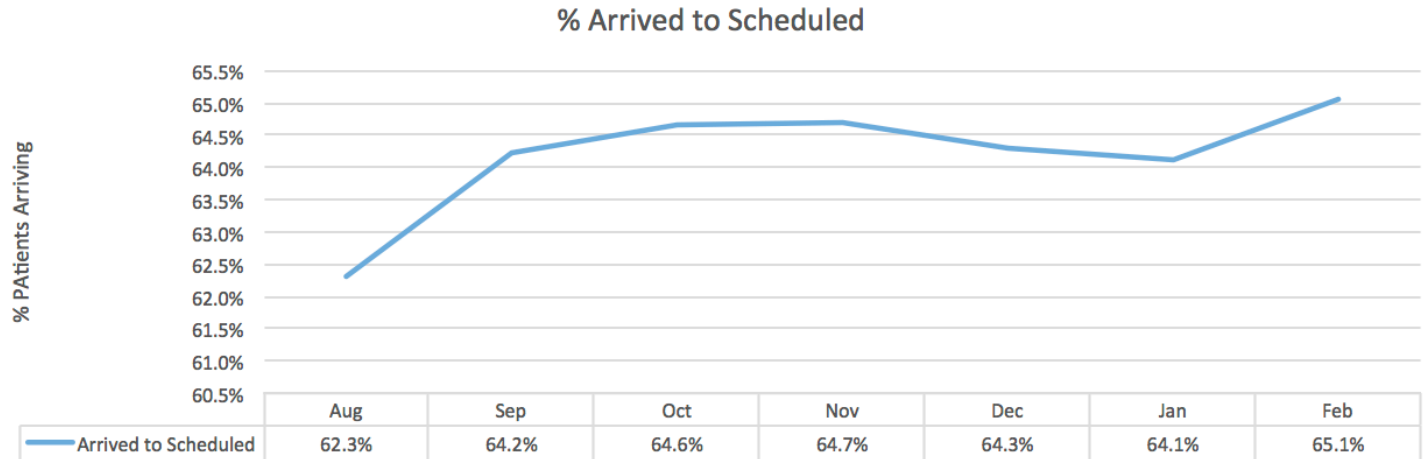
267,827

Scheduled YTD

417,071

YTD Rate

64.2%



ACTION PLAN:

4 strategic goals for the next 5 years

1. Dramatically enhance USFPG clinical operational efficiencies to enhance quality of care, the patient experience and financial performance
2. More tightly integrate and align TGH and USF clinical activities
3. Develop Top 10 USNWR services at TGH in areas such as Cardiology/Heart Surgery, Neurology/Neurosurgery, GI, Nephrology, Urology, Pulmonology, and OB/Gyn
4. Grow primary care base and develop Strategic Value-Based Partnerships: Tampa Bay Health Alliance (TBHA)

An Investment in our Future

- In May 2015, USFPG asked USF BOTs for a **\$12M** investment for **FY 2015 and FY 2016** from the USFPG cash reserves
- Good news: USFPG recovered nicely from their \$4.5M projected deficit in FY 2015 and didn't use reserves
- However, due to EPIC, expansion of patient access, a new Quality, Safety and Risk department and the implementation of Press Ganey, we anticipated a **\$8.2M deficit in FY 2016**
- For FY 2017, we will need the **\$4M of the originally requested \$12M** to cover continual improvements in USFPG as well as the potential loss of a portion of UPL

INCOME STATEMENT

(In thousands)	FY 2019 FINANCIAL PLAN	FY 2018 FINANCIAL PLAN	FY 2017 FINANCIAL PLAN	FY 2016 FORECAST (as of 3/31/16)	Variance		FY 2016 FINANCIAL PLAN	FY 2015 ACTUAL RESULTS
					\$	%		
REVENUES								
Net Patient Service	\$198,448	\$183,521	\$165,558	\$148,559	\$16,999	11 %	\$155,306	\$141,424
Grants, Contracts & Awards	65,500	65,000	64,761	61,243	3,518	6 %	57,711	53,399
UPL/PCIP	0	0	1,253	6,873	(5,620)	(82)%	6,583	7,504
Meaningful Use	0	0	587	587	0	0 %	0	1,016
Other Revenues	32,623	31,672	30,750	30,248	502	2 %	28,694	29,248
Total Revenues	\$296,571	\$280,194	\$262,909	\$247,510	\$15,399	6 %	\$248,293	\$232,591
EXPENSES								
Faculty Support	\$148,324	\$138,620	\$130,160	\$123,131	\$7,029	6 %	\$121,021	\$110,544
Housestaff Support	11,711	11,370	11,038	11,038	(0)	(0)%	11,689	10,695
Other Staff Support	81,816	79,049	76,376	75,101	1,275	2 %	76,345	64,051
Other Expenses (Adjusted for MSSC)	47,838	46,220	44,657	45,530	(873)	(2)%	45,620	45,809
Depreciation/Amortization (MSSC Added for FY17)	5,054	4,907	4,764	1,662	3,101	187 %	1,864	1,390
Total Expenses	\$294,742	\$280,166	\$266,995	\$256,463	\$10,532	4 %	\$256,539	\$232,489
OPERATING PROFIT BEFORE NON- OPERATING CHANGES	\$1,829	\$28	\$(4,086)	\$(8,953)	\$4,867	54 %	\$(8,245)	\$102
Unrealized Investment Gains (Losses)	0	0	0	(886)	886	100 %	0	(325)
Non Cash Impact of Epic	0	0	0	0	0	%	0	4,672
Gain/Loss on Transfer of Assets	0	0	0	(5,136)	5,136	100 %	0	0
Total Non-Operating Changes	\$0	\$0	\$0	\$(6,022)	\$6,022	100 %	\$0	\$4,347
NET PROFIT	\$1,829	\$28	\$(4,086)	\$(14,975)	\$10,888	73 %	\$(8,245)	\$4,449
8/24/2016								
Original/Projected Financial Plan Submitted		\$4,595	\$475	\$(8,245)				\$(4,003)